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KVADOS magazine

AUTUMN / WINTER 2018

INNER DOCUMENT UNIVERSE

AUTUMN / WINTER KEY on page 10

Company documents often have a life of their own. They do the rounds of individual workplaces in cycles of varying lengths and sometimes approval seems to be billions of light-years away. The longer the distances and sizes of the workplaces it has to travel, the less the manager is able to see that everything is done according to the rules and on time. A big advantage of the myTEAM® system is that it not only functions as a DMS, but it also monitors the entire circulation process and determines the next steps that must not be omitted.



Today's economy is one of high demand and next or same-day delivery. Your operation is expected to be fast and efficient. The Zebra MC9300 ultra-rugged Android mobile computer is the device that helps you keep up. So your front-line workforce can capture their edge.

The new Jaguar has won over 67 national and international awards. The automotive world has a new addition that is literally electrifying. However, to see what all the fuss is about, you have to get the entirely electric I-PACE off the catwalk and onto the road.



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yourK your key to KVADOS

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FOLLOWING THE STANDARDISATION TREND

Dear readers,

for many years, KVADOS has been one of the leading producers and suppliers of software solutions not only in the Czech Republic, but also a lot of our foreign clients see us as such. We have accumulated a lot of experience during our time on the market. Some of it is firsthand. For example, we are a typical customer for the myTEAM® management system. At the same time, we have always considered it important to remain open to our clients' ideas and to expand our know-how with each implementation.

Previously, we focused almost exclusively on specialised solutions that we tailored to our clients. The advantages of this approach were indisputable. The proposals we prepared exactly copied the client's needs, we moulded them to the client's situation and processes at the time. However, with ever-increasing experience, we have discovered that our clients have a lot of problems in common.

Let's take a look at our mySTOCK® WMS solution, which, until recently, was typical of the "enterprise class" of quad products. Over time, we found that up to 80% of typical warehouse operations are similar across companies. So, because there is no need to reinvent the wheel, we decided to focus our attention on these points of contact.

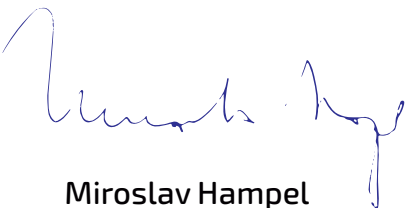
"With ever-increasing experience, we have discovered that our clients have a lot of problems in common."

The growing market demand for these standardised solutions convinced us that we had set off in the right direction. So, what were the main arguments of clients looking for a WMS? They wanted to use it for smaller warehouses or less demanding operations. A common complaint was that, due to the situation on the jobs market, there is lack of professional staff to fill capacity. An unsolvable problem for many companies.

Our response to this demand was to develop a new product - mySTOCK® WMS Standard. Here we concentrated our extensive experience in implementing demanding WMS solutions and selected processes and functionalities that are tried and tested to be the best. This way, clients using this standardised version obtain a solution that has been proven in practice, thus eliminating much of the input definitions for what a WMS should or should not do in a warehouse.

The mySTOCK® WMS Standard gained a number of new clients shortly after its launch, and we at KVADOS believe that it can expect further promising development and will strengthen our market position as a specialist supplying comprehensive logistics solutions. Thanks to our experience in this segment, the offer of consultancy and the logistic studies and audits we carry out, we have set the bar very high for the competition.

You will learn more about our new product in this issue and we believe you will hear a lot more about it in the future.



Miroslav Hampel
CEO

We have published the autumn issue of myRELEASE

Another quarter is behind us and with it our regular dose of product news. This issue of the newsletter is dedicated mainly to our Kvados WMS mySTOCK®. Until recently, we approached each project individually and prepared the system so it was tailored to the client. This has its pluses, on the other hand, we and our customers were hampered by longer implementation times and higher acquisition costs. The new version of mySTOCK® STANDARD is based on years of experience with the fact that 80 percent of basic warehouse processes work similarly. Do not hesitate to read a special supplement that covers this topic in more detail!

The video trailer of the newsletter gives you the highlights from this issue. If the new issue of myRELEASE hasn't arrived yet, write to obchod@kvados.cz.

You'll find the video here:



PRODUCT INNOVATIONS AT CLIENTS



RETEX is a new KVADOS client

RETEX is a dynamic company focusing on developing and manufacturing nonwovens, which are specially designed for manufacturing components for the car industry and construction. In addition to the standard WMS solution, which includes mobile warehousing tasks, warehouse records or central supply, we are working on a special request - a record of reels. The storekeeper needs information about a specific roll of fabric (for example, a length that is different for each roll). We are currently finalising a solution for the client and fine-tuning the requirements for a competitive interface connection. Since the beginning of December, we have begun process testing and user training and will start production at the start of the year.

The myAVIS® solution was implemented for a new client ITALY STYLE LINEA. Thus, the company's sales representatives gained a tool to support sales reps in the field via the myAVIS® mobile CRM. They expect the solution to speed up orders, simplify the reporting of business activities and, above all, help when scheduling meetings. myAVIS® is also being deployed at Global Wines & Spirits, one of the largest importers and distributors of wines and spirits in the Czech Republic.

We never forget our regular clients during updates, implementations and new deployments. EKasy has been deployed at PANTA RHEI and VETRO-PLUS. This concerns a legislative amendment of the Slovak EET system, thanks to which data will be sent to the central server for better checks. We have also deployed an extensive advance invoice agenda for the VENTUS® solution for our client Démos trade.

One client **AMERIGO**. decided to target its stores in Slovakia. It will manage its retail business by means of the robust myCASH® solution that fully respects the company's business specifics. The launch will take place in the first quarter of 2020 and we wish the shops all the best.

We have also gleaned success with the mySTOCK® logistics and warehouse management system. The well-established client **QANTO** is currently in the process of analysing and preparing a project that will launch in March next year. It concerns turning an old warehouse into a new one. They expect the deployment of the standard mySTOCK® software to save on storage costs and increase the efficiency of the logistics processes.

We also welcomed a new client, **MAKA THERM CZ**, a supplier of bathroom and heating equipment, among our mySTOCK® users. We have carried out an analysis of the warehouse solution, the current phase is purchasing the technology and installing the test version. The company is moving from a paper to an automated warehouse that will be run by seven warehouse workers. Part of implementing the solution will also be the initial purchase of PDAs. At the moment, the client is testing the work with borrowed technology to find out its functionality and test its handling.

IN THE EYES OF AN EXPERT



Vojtěch Kotík

Artificial intelligence enters the inventory management process

The right amount of inventories over time is a long-term goal of any company working in the manufacturing, wholesaling or retailing business. In the past, it was enough to have historical sales data from an experienced purchasing officer, now it is very different. Many companies find that traditional tools for managing inventory levels using limit states are not sufficient.

There are a number of factors in inventory management, such as seasonality, weather, consumer discounts, but also sales events, which are popular nowadays. These affect both the requirements for the amount of stock in the discount and the stock of goods that are not discounted, but are somehow linked to it. At present, it is almost unrealistic for a purchasing officer to work with past data if they don't know the answers to the above questions.

The factors described above are not easy to calculate because they have nonlinear relationships that can't be grasped by a simple formula. It's one of the reasons why artificial intelligence, big data and neural networks are bandied about. The maximum amount of available data, drawn from both traditional ERP information systems and other sources, such as records on discount sales and even weather forecasts, are entered into the algorithms that are repeatedly recalculated by neural networks. Their advantage is high computing power and the ability to look for connections. The more information the system has, the more accurately it learns to predict.

Thus, the appropriate software becomes an important and often essential assistant for the purchasing officer. It can accurately manage inventory levels for most items in the range and gives employees time to work on new items and on those for which the system does not have enough data to make predictions.

Here at KVADOS we have been working in these areas for many years, cooperating with mathematicians at universities, but we also consult with our clients about their experiences and needs. The tools available today are gradually entering the real work of both purchasing officers as well as marketers, sales reps and management.

The new generation of myTEAM has another user

We have implemented support in the form of Kvados' myTEAM® solution for **JANKA Radotín**, a leading European manufacturer and supplier of comprehensive, high-quality ventilation systems, industrial cooling and air conditioning. To start with, JANKA will use the filing room module for orders issued and invoices received; it is expected that the new tool will make internal processes more efficient and faster. The software was also deployed at **IBG Česko Republic**, which chose myTEAM® as a tool to support managerial decisions and cooperation between individual employees. IBG Česko, which already uses task management at both the strategic and operational levels, uses myTEAM® to conduct and manage their meetings, and some of the users also have a mobile task manager so they can keep track of all their own and assigned tasks from wherever they may be. The next phase will see the addition of contract and automation management and guideline management.

SMART PAYMENTS

Advances in technology are getting faster and faster with people trying to use it to cut down on their workload wherever possible. The payment process has also been hugely simplified. Only a few of us carry cash and we've become accustomed to the convenience of a contactless credit card. Recently the world has seen a booming trend in payments by mobile phone, tablet, smart watch and, in the case of Apple, by an iMac. Here at KVADOS we've also responded to this trend allowing our customers to take full advantage of these devices when making payments in the myCASH® app.

The myCASH® POS system accepts payments made through apps such as Apple Pay, Google Pay, Samsung Pay and many others that are being developed by, for instance, national banks. During a payment, the software uses the device's specific number and a unique transaction code. Your credit card number is not stored on your device or anywhere on the server. Therefore, this payment method is completely safe, there is no risk of sensitive data leaking and it is thus in line with the GDPR.

You must have a contactless debit or credit card to use this method of payment. Upload the card to the device you want to use to pay with and you can set off on a shopping spree. Virtually all banks already accept this payment method, however it's necessary for the shop to have a contactless payment terminal. If the shop has a terminal, then arrange for this payment method with your banking service provider.

It's not necessary to set the user settings in the myCASH® app. All the transactions will be in the same reports as you're used to, i.e. a contactless payment with the type of credit card that was paired with the device used for the payment. So nothing changes for the operator and your staff doesn't need any special training. Simply let them know that the customer can use this method. At KVADOS, we are always mindful of new ways to ensure that your customers are fully satisfied, so we will continue to monitor all the forms of making shopping as convenient as possible.



1990

FLASHBACK

A ROOM FULL OF COMPUTERS

The dawn of data centres

That's how many imagine a server room or data centre to be. And actually it is like that. The servers quietly hum and flash, data is constantly being crunched in large or small rooms everywhere. But the history of server rooms goes back to the early days of computers, when the first mainframes were born. They needed a special space to run them, so that the necessary components, especially cables, which were truly abundant, could be stored there.

It was precisely because of the large number of cables that it was necessary to create a standardised system for connecting them and to describe the methods for their routing, using rack cabinets, raised flooring or cable trays. Cable trays could be placed either by the ceiling or under a raised floor. Even then, there had to be a cooling solution to prevent the system from overheating.

Just as it is today, these historic server rooms also needed security. Back then computers were often used for military purposes, so not

everyone could access them whenever they wanted. Quite the opposite, clear rules were set on who could work in the building, which is how it works to this day.

Server rooms, as we know them, began to be set up shortly after 1990. It was a time when MS-DOS was beginning to give way and be replaced by Windows, Linux and others. At the time, network devices were easily available and companies or organisations gradually set aside separate rooms for servers. A few years later, with the Internet becoming broadly available, server rooms grew like mushrooms following a rain.

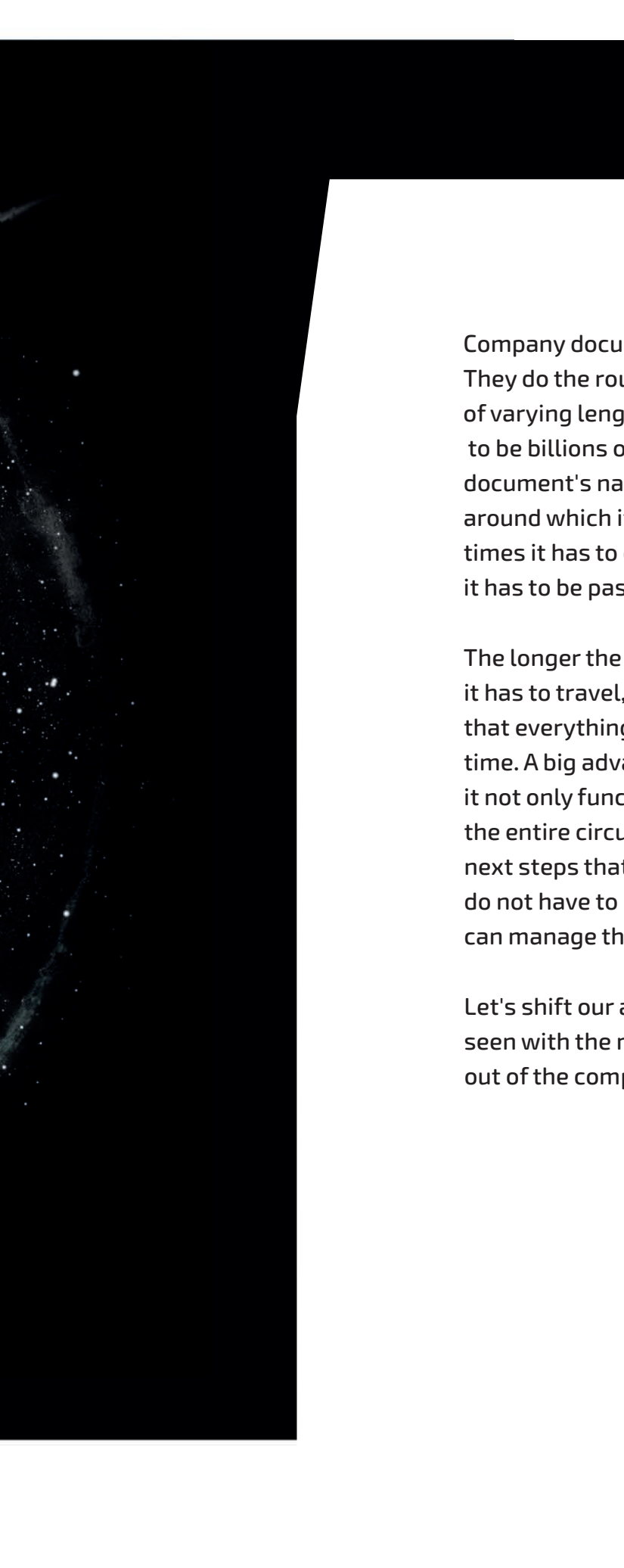
Another milestone in the development of server rooms was the advent of cloud computing, i.e. the use of services and programs by means of servers available on the Internet, where users could access them remotely. As a result, more and more companies are refraining from building their own data centres and are looking for a reliable and secure environment that can host their

business applications and data. KVADOS also offers solutions for the secure operation of business applications with guaranteed data and infrastructure care and a warranty that client applications will be available and running. Our myDATACENTER® is located outside of any flood area, is watertight, has fire separation from the rest of the building and has a double floor and ceiling. It also has a high level of building security and fire protection. There are 18 racks for servers, disk subsystems and related communication technologies, all operating on an area of 70 m². Electricity is supplied by a separate transformer station, backed up by batteries and protected by a motor generator. Connectivity is provided by two independent optical lines with separate cabling and providers. Plus, the heat produced by myDATACENTER® keeps the KVADOS building nice and warm.

KEY



INNER DOCUMENT UNIVERSE



Company documents often have a life of their own. They do the rounds of individual workplaces in cycles of varying lengths and sometimes approval seems to be billions of light-years away. However, the document's nature is a clear indication of the path around which it needs to be circulated, how many times it has to go round one table and to whom it has to be passed on.

The longer the distances and sizes of the workplaces it has to travel, the less the manager is able to see that everything is done according to the rules and on time. A big advantage of the myTEAM system is that it not only functions as a DMS, but it also monitors the entire circulation process and determines the next steps that must not be omitted. System users do not have to know the processes in detail, yet they can manage them with ease.

Let's shift our attention to two galaxies that can be seen with the naked eye on a daily basis. Contracts go out of the company, guidelines go into the company.

Contracts run the business

Contracts are a force more powerful than gravity - they draw finances to themselves. Therefore, every company should pay special attention to them. Whether it be in the area of services or production, business relationships develop as the company grows and they need to be formally supported. The more such relationships there are, the more contracts accumulate. As time goes by, it may be that, without due care, a contract "cools down" and the ties are dealt with at the last minute. Contracts are one of the cornerstones of a business. Sometimes they mean years of effort and they support a set strategy in the company, because they most often describe long-term cooperation. On the other hand, a contract is a commitment that must be upheld at all costs, and not just to maintain credibility.

The more such relationships there are, the more contracts accumulate. As time goes by, it may be that, without due care, a contract "cools down" and the ties are dealt with at the last minute.

Therefore, at some point it is natural for company management to look at software to make this agenda more effective in the preparatory phase, while also ensuring that contracts do not expire without a due review and the necessary steps to extend the contract, or set up a business with someone else, are taken. The contracts module in myTEAM covers all of these areas and on top of that adds a central solution for tasks that can be handled in one place and a fully-fledged DMS that allows users to work with all the documents for the given contract.



Birth of a contract

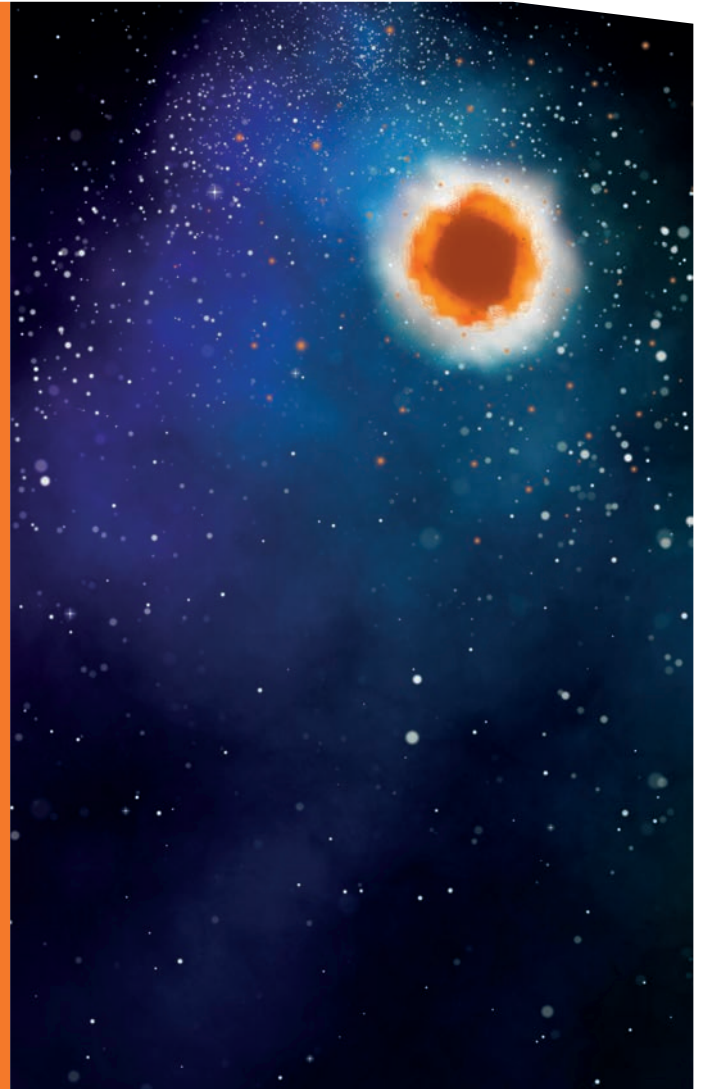
Everything starts after a business meeting, where it is agreed to write out a contract. The party preparing the draft contract bears a great responsibility on its shoulders. It is necessary to ensure that all the interested parties agree with its content and also verify that there are no problems in coping with and adhering to the terms of such a contract throughout its term. For this reason, lawyers usually comment on contracts, but it is a practical necessity to include management and operational experts in the comment process.

When you start creating a contract, you must first create the 'contract header' to display the most important information. Thanks to this data, the myTEAM system then makes it easy to find the contract using a full-text search or filters. The header can be understood as a folder or file containing all the associated documents. It gives information about which organisational unit it was created in and who took part in its creation. In addition, the contract header shows both the history of everything that happened whilst creating the contract, but also all the people who had a hand in it.

A STAR IS BORN

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In antiquity, astronomers believed that stars did not change their positions with regards to each other, they considered them to be fixed. This belief prevailed because they only had the opportunity to watch a mere fraction of the star's life. What appeared to the human eye as a stable and unchangeable position was, in fact, quite the opposite. The life cycle of a star and its evolution is a dynamic process during which the star undergoes radical changes. The time it takes for a star to evolve depends on its mass and can range from millions to trillions of years.



Safe movement

By means of access rights, you can define who gets access to a given contract, who can read it and who can edit it. All of this can be set up before the contract itself is created and, even after the contract is created, the rights change dynamically based on who comments on or approves the contract.

Objection!

Once the header is created, it is possible to hand the contract over for comments, which is the process by which individual experts from various fields write their comments on the contract and give additional information. It is at this point that the contract is being formed, most often in a standard text document (Word). It can be created from a template or it can start on a blank sheet.

There are two ways of defining who can create or comment on a contract: by signing regulations or ad hoc. A signing regulation is generally used to set rules for how the different processes in myTEAM behave.

The complexity with which we can set up the comments process is huge and since the signing regulation is by definition scalable, it is no problem to set up processes for both a small or a large company. The comments are incorporated after the comments process. There can be several rounds of comments and incorporation until the working group is satisfied with the result. This is followed by contract approval.

When we agree

Approval works on a similar principle to comments, except that it is stricter and is set up so that all interested parties approve the contract. Here it is also possible to work with the contract's value, so, for example, the Chief Financial Officer in a larger company does not have to worry about purchasing balancing balloons for a few thousand, such a contract can even be approved by the head of a department.

If the contract has been rejected for formal reasons, the comments process can be resumed and the working party can remove the reason for the rejection. If a clear red flag has been raised against the contract, the contract can be cancelled and its story ends. However, if approved, it is resolved so it is to be distributed on time to other signatories to be signed (e.g. printing the contract and sending it via recommended post).

A contract often exists in paper form so, after being signed, it is placed in the appropriate folder and file (even this can be marked on the header) and after storing the contract it waits (sometimes several years) for its review or expiration.



TAKE ME HOME

Astronauts are at great risk when they leave a rocket or space station. A space walk is subject to demanding training, but even so there may be situations where an astronaut is stuck in space. Currently, astronauts are secured in two ways - they are attached to the ship with a special cable so that the crew can bring them in at any time, plus they have a device called SAFER, which looks like a kind of backpack with jets. However, disorientation may make operation of this equipment difficult. That is why scientists have focused on developing a safety system that will safely bring the astronaut back to the station in an emergency. The equipment is called Take Me Home and is being developed by Draper with the financial support of NASA. It is a combination of hardware and software that should be built into spacesuits to increase the safety of space walks.



THE DARK SIDE OF THE MOON

We can have something right in front of our eyes, yet never see it in all its glory. Due to mutual rotation, only one side of the Moon can be seen from Earth, and only about 9% of the surface of the Moon's opposite side. This is often called the dark side, but it certainly does not lack light, as demonstrated by the Soviet probe Luna 3. It first explored this part of the Moon 60 years ago. Unlike the visible side, it is much more mountainous and there are not so many lunar seas, which are small, smooth plains.

Interconnection

During a contract's lifetime it is possible to assign invoices or other contracts to it or to send it to the business partner or to the contract registry via the filing room. With the help of invoices, you can realise the contract's financial performance, it is all clearly displayed in graphs. This can be used to track, for example, supply contracts or service contracts.

myTEAM® monitors all the contracts in the system and checks their validity or set review times.

Constant monitoring

myTEAM monitors all the contracts in the system and checks their validity or set review times. In addition to checking validity, the header can also be used to set periodic contract reviews, for example an annual review. This is most useful for indefinite term contracts - it is good to reassess their benefit to the company from

time to time. When the day comes, the system generates a task for the contract manager who can start compiling its amendment. If the contract is soon to be invalid, the contract manager is notified and may decide to renew, review or terminate it.



SATELLITE DEPOT



Thousands of satellites orbit the Earth. When they are out of service, it's necessary to make sure they do not damage other satellites. If their orbit places them close to the Earth, they will re-enter the atmosphere after the end of their life, after about 25 years, and will burn up. However, this is not a solution for satellites that are further away. They would need a massive amount of fuel to return to Earth's atmosphere, which would mean a huge increase in mass. They are therefore placed in a "graveyard" orbit, i.e. deeper in space, at a safe distance from the orbits of conventional satellites. The number of satellites in a graveyard orbit is in the hundreds. However, because the number of new satellites continues to rise, their last resting place may become overcrowded.



Cosmic order even in the workplace

The professional environment is based on predefined rules so that personal matters and emotions cannot be projected into operational matters. "Good accounting makes good friends" they say - and this is doubly true of industrial relations. In addition, there is the law and a legislative regulation, which must be observed. Therefore, rules are developed at workplaces, which are often reflected in guidelines. The guidelines not only make it possible to formally comply with the law, but also guide day-to-day activities in the workplace and protect both employees and employers.

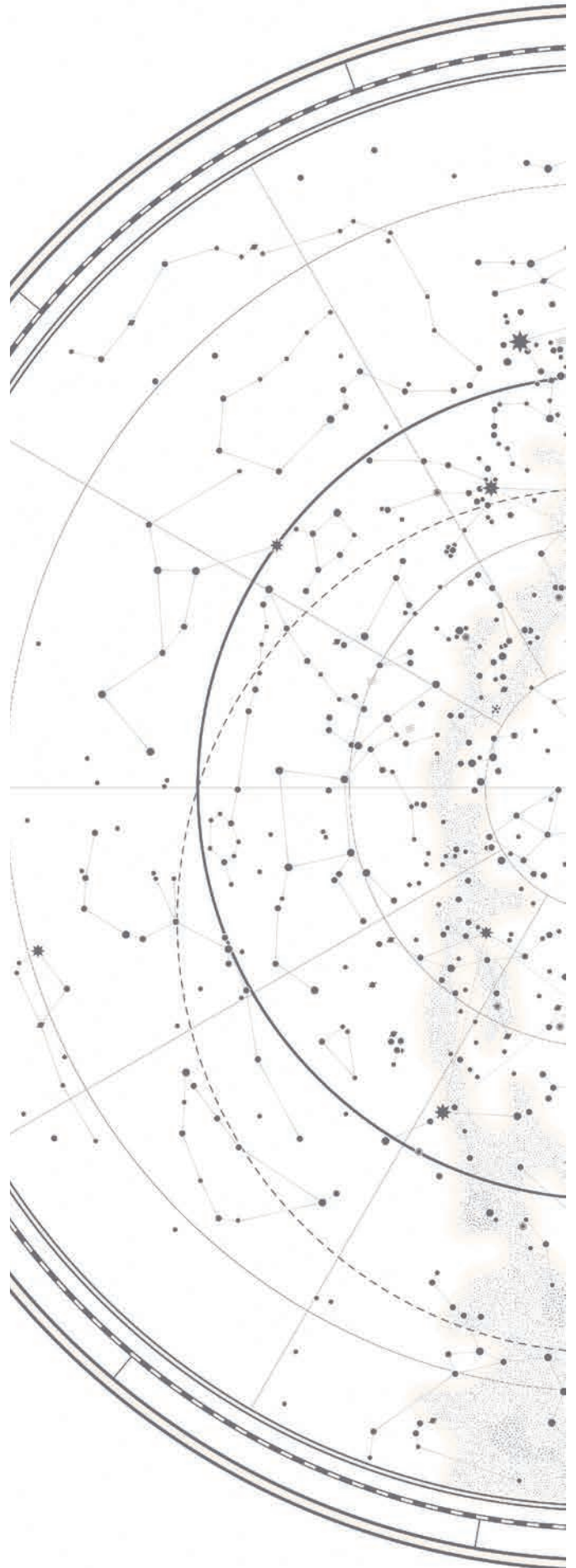
Smooth orbit

Right from the start, the myTEAM® application takes care of the communication process between the employer and the employee. When someone new enters the company, it creates an employee card in the system. It contains the position and role they will take in the organisation. Accordingly, the system will show them the guidelines that affect them. As soon as a guideline is updated, myTEAM will ensure that the employee receives a task notification.

Guidelines are different from contracts in that the vast majority of cases are designed for internal use and are created and used in different places in the company structure

The principle of drafting a guideline is basically the same as for contracts. First off, it is necessary to set up a working group that will take part in drafting the guideline so that it is in order on a legal, factual and professional level. Guidelines are different from contracts in that the vast majority of cases are designed for internal use and are created and used in different places in the company structure (while contracts usually “speak” from the company management outwards).

After creating a header with the necessary information, the comments and approval process is started. The transition to the next step of the process is ensured by a correctly set workflow, thanks to which you cannot forget about any of the phases. It is important to set up a signing regulation that, like contracts, determines who must make comments and who must approve them. This can be reset for different organisational units, roles and types of guidelines. Once the guideline has been finalised and approved, it is published.





Knowledge is given

It is possible to set comprehensive definitions in publishing as to who is to be acquainted with a given guideline: it's possible to add a specific person or role or to set a guideline for the entire company or just a selected organisational unit. This record can be extended during the guideline's validity, or kept with new employees added to roles and organisational units. Because familiarisation tasks are generated every night, they are available to new employees the day after they are added to the organisational structure. This gets rid of the need for constant monitoring, the guidelines are automatically distributed when necessary. The system generates tasks that employees fulfil by reading and confirming the guideline - simple!

This gets rid of the need for constant monitoring, the guidelines are automatically distributed when necessary.

myTEAM® also supports written familiarisation, if required. Here the procedure is a little different: the pertinent workers are given the task of ensuring they become familiarised in writing. The task will have a report, which they will print, sign the familiarisation and upload the signed report to the system, where they will confirm familiarisation for the given workers.

COMMUNICATION WITH EARTH

Space missions could not happen without good communication and information exchanges. Increasing amounts of data are being transferred and demands are increasing. Therefore, NASA has launched research into other communication options than those currently available in radio frequency technology. It has seen the greatest hope in a new project that is experimenting with the possibilities of laser connections. It could be better suited to outer space - it is much faster and allows much larger volumes of data to be transmitted. However, great emphasis is placed on precision devices that can direct the laser beam. The new technology would make it easier for the Earth to communicate with the probes or crews that set out for the Moon or Mars in the future.



SHORTENING DISTANCES



How far can we peer into space? Continuous technological innovations make it possible to observe increasingly distant areas from which the light travels to Earth for a longer period of time. So far, the Hubble Space Telescope has looked the farthest into the history of the universe, allowing people to see what happened 13.2 billion years ago. Scientists used one of Einstein's theories to discover nearly 3,000 small galaxies. During this "journey in time" they discovered that at the time the galaxies were smaller, bright blue and closer together, the cosmic processes were faster.

Reports

If you are wondering how familiarised workers have become with a given guideline, it can be displayed in various ways. The most general one is directly for a specific guideline, where you can see a graph of the familiarisation status including a numerical value. Another option is to look at a list of all the persons who are currently becoming familiarised with the guideline. A filter can be used to only show those who have or have not been familiarised. The last option is to display a comprehensive report on familiarisation with the guideline, which offers several points of view. For example, you can look at what guidelines the person has been familiarised with and what they have not. Or look at a specific guideline to see who has already read it. You can also view familiarisation for the entire organisational unit, and so on, and so on...

You can, of course, review the guideline, and from time to time it is certainly desirable to take into account current developments in the company. You can set up periodic reviews in the header and the system will notify you, just as it does with contracts.

You cannot get rid of company documents such as contracts or guidelines. However, you can make it as easy as possible to work with them, freeing up your hands for more important tasks. Today automation dominates and it is no longer just a matter of complicated technology. It has entered everyday life - both personal and professional. Maybe you won't be landing on Mars tomorrow, you'll "only" be running your company or department. However, you do not have to settle for how the processes have been set up simply because it has always been so. Take the first step, myTEAM will guide you safely into orbit.





myCASH AT THE NEWSAGENT

The KVADOS cashier system myCASH® is doing very well in retail outlets and has recently set up shop in newsagents. It was chosen by DanCzek, the leading Czech distributor of tobacco and printed materials, for its TOBACCO DanCzek and Tobacco Moravia network of shops. Since August this year, myCASH® has been used in 40 outlets throughout the country.

Apart from implementing a cash register solution, the project also included the introduction of the VENTUS® – Ekonomika system to three companies within the group. Here VENTUS® cooperates with the DanCzek ERP system and takes over master data from the wholesale records, this too had to be set up by a six-member KVADOS project team.

Radim Sýkora was the project manager in charge of the first stage, in the second phase he gradually handed over the baton to Vojta Kotík, who will carry out the other agreed upon modifications of some functions. the consultant Josef Richter, tester Petr Ďuríšek and programmers Martin Jaskevič, Petr Řepečký and Vojta Bilas also ensured that myCASH® and VENTUS® were fully operable in the TOBACCO branches.

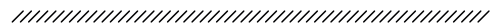
“myCASH® is doing well in all the retail sales processes, but some specific requirements related to the tobacco industry and the sale of printed matter had to be resolved,” is how Radim described the premiere of myCASH® at newsagents. So, for instance, it was necessary to solve the registration of “predecessors and successors” or representatives of a certain assortment. *“For example, a lighter sold for one price may come in several colours. In myCASH®, one card for this assortment is linked to several supplier codes, as there is no need to distinguish colour during a sale or during an inventory. On the contrary, it is important when ordering goods,”* explains Radim. Moreover, myCASH® now records the part or issue number, weeklies, monthly magazines, and can work with the remitendas, which are unsold copies of publications that are returned to the publisher.

Another of the customer's requirement was, for example, that specific goods could only be ordered and sold at certain outlets. *“Specifically, ice lollies and ice creams where the outlet has a freezer. Or a certain brand of cigars only in outlets that have a special box to prevent moisture getting in,”* specifies Vojtěch Kotík. The design of the Kvados solution was also on the agenda, so that it could be easily displayed on the smaller monitors they work with at TOBACCO branches.

Since its launch in mid-2018, the introduction of myCASH® has expanded to include other alterations resulting from the expanding lines of business that TOBACCO DanCzek and Tobacco Moravia have. Whether it is selling electronic cigarettes, wine on tap, building mini-cafes directly in stores, or, for instance, streamlining inventories using PDAs and using the myCASH® mobile client. The KVADOS project team is gradually reacting to all of this and working on other short-cuts to make it easier for the shop workers to do their job.



DanCzek Teplice



DanCzek, a leading distributor of cigars, cigarillos, certain types of cigarettes, tobacco and other products for tobacco shops, was established in 1991. At the start, it focused mainly on trade between Denmark and the Czechoslovak Republic. After its dissolution in 1993, the company was renamed to DanCzek Czech Republic and in 1996 to DanCzek Teplice. Today, DanCzek Teplice is the managing body of several other companies involved in the sale and distribution of tobacco products, both in the Czech Republic and Slovakia, Austria and Hungary, with revenues from all subsidiaries or minority interests approaching CZK 20 billion.

QUALITY WMS AS STANDARD

Standardisation has become a frequently-used term at KVADOS. Recently it has mainly been used in connection with our WMS solution mySTOCK. It results in faster implementation and lower acquisition costs. So, will it affect the function? Don't worry, it won't.

Excellent Standard

The standard version is a fully-fledged tool for real warehouse management. It contains optimisation tools for stock management to enable fast and efficient shipping. The range of functionalities and the extension options will probably come as a surprise to many. For example, an electronic connection to hauliers and printing shipping labels or the possibility to integrate with Kardex automatic stackers.

The standardised version also includes a clear dispatching interface that provides an overview of warehouse operations from a single location, but mostly without the need for major interventions into the automatically generated processes and tasks for each warehouse operator. Plus, it's for all processes of receipt and storage, picking for shipping, inspection, inventory, but also stock transfer according to ABC analyses.

*Using Standard version
not only saves the initial
investment but also
reduces the time*

Reporting

Extensive reporting is a separate module that provides overviews of warehouse performance, use of warehouse space, warehouse turnover, as well as data for the assessment of warehouse operators. Nowadays, it is no problem to collect and record a lot of data about every movement in the warehouse. However, it is more difficult to process this data so that it contains the necessary information for management - these outputs are of interest to the warehouse and trade managers as well as the company owner. Thanks to sophisticated reports based on Report Server technology, we are able to visualise and give a colour indication of how occupied places are in the warehouse, and not just the occupation, but also the turnover, etc.

Industry options

In the current version of the mySTOCK WMS Standard, we have prepared two options. One focuses on commercial company logistics processes and the other is more for company manufacturing processes. In the second case, for example, internal picking is based on production orders, material records, intermediates as well as final products. The assortment configuration supports records by serial numbers, batches, expiration date, quality, etc.

Using this standard version not only saves the initial investment and reduces the time to get it operational to just 3-6 months, but it also allows lower operating costs. And we firmly believe that the standard version will also be of benefit due to the speed of innovation and the expanded functionality that can be used as soon as the latest updated version is released.

SMART AND DURABLE ASSISTANT



Mobile terminal Zebra MC9300

Meet the demands of
the on-demand economy

Today's economy is one of high demand and next or same-day delivery. Your operation is expected to be fast and efficient. The Zebra MC9300 ultra-rugged Android mobile computer is the device that helps you keep up. So your front-line workforce can capture their edge.

Warehouses and manufacturing plants of all sizes all over the world have used over three million Zebra MC9000 Series mobile computers to improve workforce productivity and streamline business processes. But now, your customers expect you to ship more orders every day, faster than ever. Introducing the mobile computer that can get it done, the ultimate ultra-rugged Zebra MC9300 — the next evolution of the world's best-selling and most trusted Android enterprise mobile computer. The MC9300 is the most rugged

MC9000 Series ever created, ready to outlast virtually every device in its class. And a variety of models meet the needs of practically any environment and any application — standard, freezer, non-incendive for use in areas where hazardous materials are present and DPM to capture direct part marks and barcodes.

You get the ultimate Android platform for work. Your workers already know Android well, practically eliminating the learning curve through its familiarity and simplicity. With nearly twice the battery run time of the prior generation M9200, your workers won't run out of power, even during the longest shift. Fast charging means batteries spend more time in your devices powering your applications than in a charger. A wealth of

battery statistics includes real-time state of health and state of charge, providing the visibility you need to prevent interruptions that can impact productivity and customer service quality.

Software innovations

With PowerPrecision Console, a free PC-based Mobility DNA tool, you can easily identify and remove aging PowerPrecision+ batteries that can no longer hold a full charge. With 2x2 Multiple-User Multiple Input Multiple Output (MU-MIMO) and WorryFree WiFi, another free Mobility DNA tool, you get better WiFi range and speed, unmatched roaming to prevent dropped connections and the network diagnostics you need to keep your WiFi network operating at peak performance. And with LifeGuard™ for

Android™, your devices are secure every day they are in service, you're always in control of the update process — and you get support for the next two versions of Android (P and Q).

You get the ultimate in application support. Migrating to Android couldn't be easier — you can run your existing TE apps right out of the box. Zebra's All Touch Terminal Emulation software makes it easy to convert your current TE app to a more modern and intuitive graphical user interface. Since the MC9300 has a touchscreen and a keypad, workers can transition to an interactive version of your TE apps at their own pace. You can choose the keypad that will maximize data entry simplicity — and you can swap keypads right in your facility,



Whether your environment includes freezers, refrigerators or hazardous materials, the Mc9300 will meet your needs. Optional vibration mode is available for noisy operations.

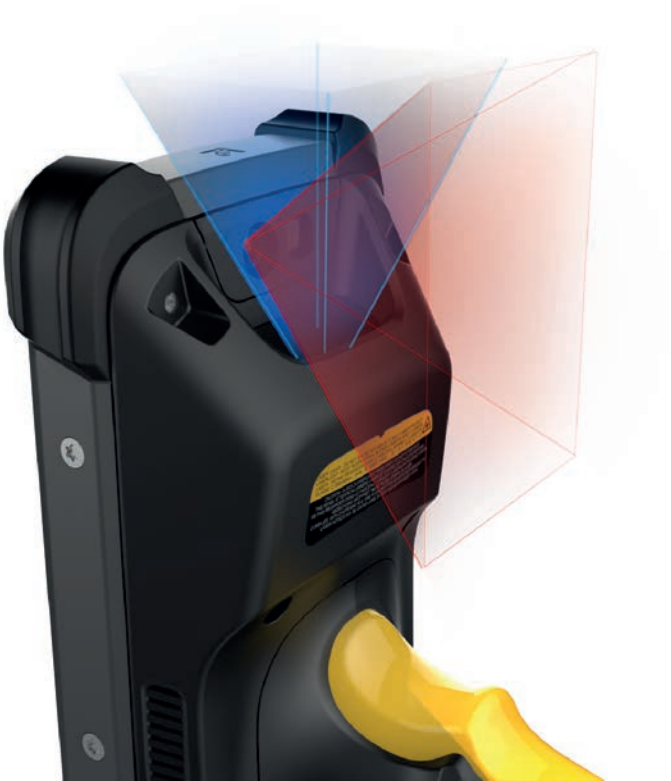
allowing you to update keypads to meet the needs of new apps, or repair a broken keypad without sending the device to the service depot.

All for user comfort

SWith the larger advanced 4.3 in. WVGA touchscreen, your workers can view more business data, easily read the screen indoors and outside, and interact with the screen, even when its wet. With Bluetooth Low Energy (BLE) 5.0, you get twice the speed and four times the range, yet your Bluetooth peripherals require less power. And with integrated NFC, a simple tap will pair the MC9300 with Zebra's ring scanners, mobile printers, headsets and more.

The optional 13 MP color rear-facing camera makes it easy to document proof of condition, proof of compliance and more with the simple press of a button. Considering Visible Light Communications (VLC), the latest in locationing technologies? The MC9300 is ready to support it with the optional front facing 5 MP camera. When it comes to scanning, the MC9300 does it all — short, mid and long-range capture of 1D and 2D barcodes in any condition, as close as 3 inches to as far as 70 feet. And with the DPM model, you can even capture the most challenging direct part marks, quickly, easily — and cost-effectively. Make sure your workers know when a scan is successful with the optional vibrate mode — ideal in noisy warehouses. And the MC9300 doubles as a walkie-talkie right out of the box, since Zebra's PTT Express is pre-loaded and pre-licensed.

Get the ultimate in workforce productivity and operational efficiency in your organization with the ultra-rugged MC9300 — only from Zebra.



The camera and scanner's fields of view are clearly separated, eliminating any intervention during data collection.

Zebra MC9300	
Dimensions	240 × 88 × 189 mm (L × W × H)
Display	4,3" with Gorilla Glass with air gap
Weight	765 g with battery
Power	Li-Ion: 3,6 V, 7 000 mAh, fast charging (up to 2.4A)
Keypad	58 Key Alpha-Numeric, 34 Key numeric/Function, 29 Key Numeric/Calculation
CPU	Qualcomm Snapdragon™ 660 octa-core, 2.2 GHz
Operating system	Android 8.1 Oreo, upgradeable through Android R
Drop specification	Standard: 2.4m drops to concrete across temperature per MIL-STD-810G
Sealing	IP67 and IP65 per applicable IEC sealing specifications
Scanning	1D/2D imaging engine, Direct Part Marking (DPM) imaging engine, extended range 1D/2D imaging engine

JAROSLAV POUL

PASSION

INTERVIEW WITH THE AROMA OF TOBACCO

When interviewing the Chairman of the Board of Directors of one of the leading distributors of cigars, cigarillos and selected cigarette brands on the Czech market, it's difficult to resist a question about his personal relationship with tobacco and cigarettes. We couldn't resist and we asked Jaroslav Poul from DanCzek. However, we also asked about a number of other interesting topics from the tobacco industry, such as the ideal newsagent, or how the tobacco market has changed over the last few years.

**At the start, your company focused mainly on trading with Denmark.
Hence the name. Why Denmark?**

My sister got married in Denmark in 1986. My brother-in-law had a small company there, so in 1991, at the beginning of our business, we started to focus on doing business there.

What assortment did you focus on at the time?

In essence, in the 1990s we had a much wider range than today. We traded plastic mouldings, welding equipment, but we also imported furniture or food and beverages. Over time, our portfolio has narrowed mainly to cigars and cigarillos, certain types of cigarettes, cigarette and pipe tobacco and accessories for tobacco shops. Since 2017, the company has been developing its own retail network, TOBACCO, and expanding its wholesale activities to include all the available brands of cigarettes and tobacco on the Czech market. We also do business in Slovakia, Austria and Hungary.

How has the market in tobacco goods changed over the last 25 years?

The biggest changes occurred mainly due to smoking restrictions in various areas. The price of cigarettes gradually follows the increase in incomes and the number of users has not changed much. However, over the past few years, the market has been undergoing major changes due to the diversification of nicotine intake in the form of e-cigarettes, chewing tobacco, heated tobacco and the like.

Are there many cigar smokers or cigars experts in the Czech Republic?

Cigars make up about one percent of the consumption of tobacco products in the European Union, and the Czech Republic is similar. So it's not a particularly high number.

It's difficult not to ask, do you smoke?

I'm not a regular smoker. I will, occasionally, light a long filler cigar, which I really do enjoy.

“We believe that once all the processes have been finalised and fine-tuned, it will be a stable, robust solution.”

What, in your opinion, is an ideal newsagent?

The concept of an ideal newsagent probably doesn't exist. It depends on many factors. Location, the place within that location, customer traffic... All this determines whether or not a newsagent is successful. Moreover, times are really changing, and what sufficed a few years ago is not enough today. The assortment must be much more varied, both in the area of tobacco products and in the area of other accessories and services. To put it simply, the ideal newsagent is one that will continue to earn even under the current, difficult legislation. As concerns the assortment, technologies based on heating tobacco or electronic cigarettes are becoming very interesting from the commercial point of view. Of course, cigarettes still dominate sales.

What additional services are customers interested in that are not yet on offer in a traditional newsagent?

There are various trends. Nowadays, newsagents can offer refreshments, café facilities, mail order services, various types of insurance... These activities are based on the need to get more customers into the newsagent, to increase sales of goods and services with a higher profit margin to make sure it keeps running.

As of this August, a total of 50 of your retail outlets have been using myCASH solutions. What is its biggest benefit for your sales staff and your company?

We are still fine-tuning the system, so we're only starting to see the benefits. But we believe that once all the processes have been finalised and fine-tuned, it will be a stable, robust solution that will meet all the requirements associated with sales, inventory, storing stock and so on.

The VENTUS – Ekonomika system is now running in three companies in your group. What specific areas does the Kvados ERP solution take care of?

At the moment we use the almost complete module for business and logistics; in the economic module, it's mainly accounting and asset records and also managerial reporting (MIS). Considering that the VENTUS system is tailor-made for users, we are still working with the Kvados team to make changes and adjustments that will suit our requirements.

Your retail stores' assortment is constantly expanding as are the additional services on offer. In which direction will your stores proceed in the near future, and how can Kvados solutions help you?

We certainly don't want to be left behind. Therefore, we actively follow new trends and respond to them. As I mentioned before, this primarily concerns new electronic cigarettes, devices for using heated tobacco or new chewing tobacco. KVADOS will help us the most when its solutions work flawlessly in all the areas that we have defined together.

PRODUCT CARE

Software product development is a long and arduous process. It starts with an idea and ends with testing and making the changes to the current version. The length of development is dynamic and, depending on the complexity of the solution, it can last from weeks to months and in some cases even years. The product manager plays a key role in the process.

Their management skills decide whether developmental changes will be a success or a failure.

In order for product managers to be able to manage product innovation well, they need to make good and quick decisions, for which they need a set of skills such as visionary thinking, a customer-based approach, procedural and analytical thinking, teamwork, responsibility, the ability to delegate, risk management, managerial control, communication and presentation skills. ... Last but not least, they should also have a commercial spirit. Most of these skills are honed by our people in practice, and some of the competences are purposefully developed through education and training. In addition, we hold regular product, analytical, production and development meetings, where we inform one another and advise on how to realise new tasks in the most efficient way.

The product manager's basic equipment includes excellent market orientation, monitoring trends and identifying them in relation to the product for which they are responsible. For most software solutions, it is necessary to monitor legislative changes too, so that they can be incorporated in time.

The product plan is our map on managing app development. It's used to

record possible innovations and a list of requirements for new functions or properties, or modifications to them. An important part is the development of technologies and components that move the product forward. We continually supplement our plan with our customers' ideas, so we often keep documents for many months and years. We also keep an eye on the competition that, as you know, never sleeps. After approval, as administrative stewards, we set budgets and continuously monitor performance. We also try to make use of grants to develop new technologies, as the projects are demanding on time and money. In this area we cooperate with universities, for example in the use of neural networks for managing inventory stock.

If the product plan is a map, then the right project management is the rudder. What does the product manager have to keep an eye on? With an analyst, they create a user interface design, which then describes the functionality and impact on processes and technologies in more detail. The project manager then manages the hand-over to production according to the priorities for the given version with



regard to customer needs and legislation. Of course, the quality of our products could not be kept without testing or involving the automatic test robots. If everything runs smoothly, then it helps with sales. It explains to customers, both new and existing, how the changes can make their day-to-day work easier. Customer support is an integral part of every one of our product managers' work.

At the same time, they have to make frequent decisions as to what is a standard function and what is a specific customisation. It is not always a clear and easy decision. Here the product and development plan is the guidepost, another criterion is the repeatability of using the new functionality in the future.

The product manager is the idea's vehicle and the driving force behind bringing the ideas to fruition. They are driven by a passion for the product, without which we could not move our software forward. This is why the product manager plays such a crucial role in the company.

Radoslav Revenda
Product Director

A portrait of Mirosław Hampel, a man with short dark hair, wearing a blue and white checkered shirt over a white collared shirt. He is looking directly at the camera with a slight smile. The background is a solid red color.

MIROSLAV HAMPEL'S STATION

SUSHI A STEAK: JAPAN ON A PLATE

Another stop on our gastronomic tour, this time a Prague one. Or rather a Japanese one. Let me invite you to the KOBE chain, right on Wenceslas Square. This has been one of my favourite restaurants for some time. The entrance at the bottom of the square is quite discreet, with a long corridor that takes you to the cellar. The interior and the menu don't change that much, nor does the quality of the food. It's a must for all those that love Japanese cuisine.





The restaurant area is quite spacious. It consists of a raised level, primarily designed for couples, with the main space offering plenty of room for larger groups. I usually take up one of the boxes on the right wall as they provide some pleasant privacy for business meetings.

Steak made of “red gold”

The restaurant is avowedly Japanese in its culinary outlook, focusing mainly on sushi and steaks. As for steaks, you can choose various cuts from such steak superpowers as Uruguay, Australia or Argentina. However, the specialty is Kobe-style steaks. The meat comes from the Japanese breed wagyu, bred primarily in the US and crossed with Aberdeen angus. So, if you want to taste a truly out-of-this-world steak, then choose this exclusive meat

from Kobe, which experts consider to be the best beef in the world. You may well have heard that the meat produced in Kobe cannot be exported from Japan, but that's not been the case for some time. Regardless, there are few places where you can taste an original Kobe steak. The meat has a truly unmistakable taste and a unique marbled texture. It is not a dish you'd have every day, which is quite evident from its price. But it is definitely worth tasting a Kobe steak, at least once in your life.

You can order steaks from a fine fillet or from the more interesting bottom or top sirloin. If you order the “Kobe mix grill for two” you will get to taste 100 grams of various meats so you can compare the meat from several countries. They will also bring you a local mini-burger, which will



change your opinion about burgers forever. I recommend ordering some sauces, be it a classic pepper sauce, made of pink pepper and cognac, or perhaps the wild mushroom or the subtly creamy morel sauce. Don't forget to try the home-made chips and grilled vegetables as a side dish, they have truly mastered it here.

Japanese classic

For those who prefer traditional Japanese dishes, there is a wide range of sushi, sashimi, uramaki or rolls and sushi balls. You can ask for it to be made in the traditional way with raw fish and seafood, which means the ingredients must be absolutely fresh. Because of my allergy, I prefer cooked fish be used, but the salmon caviar, flying fish, mussels and the vegetable sushi is also excellent. The easy-to-read



menu with illustrative pictures is a big advantage when trying to make a difficult decision. Seafood specialties can be served as an appetiser or you can order a larger portion as a filling main course. I recommend the local sushi to those who do not normally like it much or have yet to taste it. At KOBE it is genuinely authentic and very tasty.

The food is carefully served on a slate plate with good-quality ginger and wasabi paste. If you don't dare to try the chopsticks, that's no problem, there is "normal" cutlery at hand. There is always a bowl with soy sauce nearby and you can order a stronger and less sweet-tasting version.

Naturally, there is plenty to choose from in the menu. There are delicious soups, such as the mildly spicy "Tom Yum Specials" with chicken, glass noodles and flavoured with coconut milk or fish broth with "Ebi" shrimp. Furthermore, they have beef cheeks, pork ribs, boneless lamb shank and several other traditional dishes, including fish. However, KOBE did gain its renown as a steak and sushi restaurant.



Excellent wines and service

The menu evoked such a passion that I haven't had time to point out the wine list. Without doubt it will satisfy even the most demanding guest and connoisseur. In addition to Italian, Austrian, German and French wines, it also offers wines from the USA, Argentina or Australia. White wine is best as an appetizer for sushi, it's up to you as to the variety you prefer. I often choose a German Riesling for its pleasant mineral taste. Then one of the red wines, be they more fruity or with a bigger body, to go with the steaks. My favourites include a Shiraz from South Africa or an Argentine Malbec.

Finally, I must praise the exemplary service, which is professional and knows what to recommend and

advise. They are still attentive, even if you've been there for some time, however they respect your privacy.

I do hope that I have not only persuaded aficionados of Japanese cuisine to visit the KOBE restaurant, but all other gourmets, too. I'm already looking forward to the next stop with you. Those who know me know that it won't be a vegetarian menu.

Mirek, your guide to adventures in taste

KOBE STEAK GRILL SUSHI

Václavské nám. 837/11, Praha 1
50.0833472N, 14.4252625E
+420 224 267248
koberestaurant.cz

Depaz XO Cuvée Prestige

The Depaz Distillery was founded by the first Governor of Martinique, Jacques Duparquet, in the mid-17th century. The sugar cane plantation was completely destroyed in 1902 during a huge volcanic eruption. Seven years later it had been restored by Victor Depaz, the only one in the family of distillery owners to survive the catastrophe. Although the eruption of the volcano meant absolute ruin for the then capital of Saint-Pierre, it is thanks to the volcanic soil that high-quality sugar cane can now be grown here, and this is the secret behind Depaz rums' unique taste.

In the Mont Pelée region, there is everything this crop needs to thrive as best it can: exceptional sunshine, sufficient rain, which is climatically influenced by the presence of the volcano rising 1395 metres above sea level, and a young, light and well-drained soil, allowing the plants to set deep roots and fully utilise their sugar-accumulating abilities. This makes the sugar cane grown in the Depaz area some of the best in Martinique. The exceptional environment of this locality led to the area where the sugar cane was grown being included in the Martinique AOC in 1996. This certification expresses a unique set of natural conditions (water, sun, soil) and the expertise and years of experience of the local men and women that contribute to the creation of the unique Depaz rum.

Rum Depaz Cuvée Prestige is a mixture of rums that have been aged for at least nine years in carefully selected small oak barrels. The taste of this rum is typical of the

Depaz terroir - a perfectly balanced harmony of fruity and mineral tones. The aroma of dried fruit is mixed with rose jam, the smell of cigars and vanilla. An amazingly full rum with clear tones. A fine rum with a warming taste. It has very pleasant tones of hazelnut and spice in the finish. So, how to drink it? Rum Depaz Cuvée Prestige is best enjoyed on its own in a whiskey glass heated to the temperature of your palm.

Where is it sold?

Global Wines & Spirits
Václavské nám. 53, Praha 1
+420 221 965 217
eshop@global-wines.cz
global-wines.cz



ESSENCE

ELECTRIFYING DRIVING

Sparks are flying between the entirely electric model of the Jaguar I-PACE and car enthusiasts - the automotive world has a new addition that is literally electrifying.





Two permanent magnet synchronous electric motors are mounted on the axles and they use coaxial single speed gearboxes.

To date, the new Jaguar has won over 67 national and international awards, including the World Car of the Year, the World Green Car and the World Design Car Award. However, to see what all the fuss is about, you have to get the entirely electric I-PACE off the catwalk and onto the road. It boasts 400 hp, 696 Nm of torque and a range of up to 470 km according to the WLTP. It combines the agility and driving pleasure so characteristic of sports cars with groundbreaking electric vehicle technology.

The driving experience of the I-PACE is reflected in its dynamic design. Using the proven Jaguar solution with double wishbone front suspension and a multi-link rear axle, it is a car that has been designed for real drivers. The fun and enjoyable control is balanced with exceptional ride comfort and refinement.

To give the maximum performance for the smallest possible size, there are two permanent magnet synchronous electric motors mounted on the axles and they use coaxial single speed gearboxes. In addition, the engines are located lower in the car, helping to lower the construction's centre of gravity and improve the steering, maneuverability and agility of the I-PACE. It also left room for a spacious interior and a 656-litre luggage space.

The revolutionary design of the I-PACE model is true to the spirit of Jaguar and the I-PACE concept. Every design element is inspired by super sports cars - from the distinctive front wheel arches to the rear diffuser - and allows the I-PACE to easily slide through the air for maximum range and stability. The bold grille curves inwards - reducing drag by channelling air through the bonnet scoop and out, where it passes over a roofline that is curved for maximum efficiency. The roof is available in either body colour, black contrast paint or with panoramic glass. Ensuring that airflow passes smoothly around the entire exterior, deployable door handles sit flush with the car's sides.

The slim futuristic LED headlights feature the optional signature double 'J' blade graphic, giving a distinctive on-road presence. For even greater visibility and safety at night, we offer the option of Adaptive Matrix LED headlights. This system maintains continuous use of the high beam but automatically adjusts the shape of the beam to avoid dazzling oncoming vehicles. The elegant tail lights, similarly to the headlamps, use LED technology and the same for the animated indicator lights.



Used technologies allow the car to be seamlessly connected to the outside world. They recognise your preferences and help to locate charging stations whilst driving. The technologies allow secure communication with your car via a smartphone.

The electric Jaguar I-PACE earned five Euro NCAP stars in safety ratings. The results confirm that it is one of the safest models on the road. Jaguar's electric SUVs have received 91% in adult occupant protection, 81% in child protection, and 81% in the overall assessment of the safety assistants. The I-PACE scored maximum points for both lateral car and lateral pole impact, resulting in very good protection for all critical areas of the car body. This SUV has a lightweight aluminum body with an integrated battery for maximum occupant protection against impact.

The I-PACE has several advanced safety technologies to protect both passengers and pedestrians. These technologies include an active bonnet and autonomous emergency braking with pedestrian and cyclist detection. Jaguar also designed a special Audible Vehicle Alert System (AVAS) to alert pedestrians when the vehicle is approaching.

The I-PACE's InControl technology allows the car to be seamlessly connected to the outside world. The Connect Pro system with Smart Settings recognises your preferences and Pro Services are ideal for locating charging stations whilst driving. The Smartphone Pack allows you to easily use your apps on the touch screen. The Remote app allows secure communication with your car via a smartphone.

So that you can set off on a journey towards the electric future, the Dajbych car showroom now offers the most electrifying vehicle in its portfolio for just CZK 2,113,870 including VAT.



As well as favourable weight distribution, lower positioning of the engines allowed a spacious interior and 656-litre luggage compartment to be created.

You can purchase a Jaguar I-PACE

////////////////////
AUTOSALON DAI BYCH
Authorized sales and service
for Jaguar Land Rover
Praha 5 – Motol / Plzeň
dai bych.cz



4 682 mm

2 990 mm



Jaguar I-PACE

Engine	2 × electric
Maximum power	294 kW (400 PS)
Maximum torque	696 Nm
Maximum speed	200 km/h
Acceleration 0–100 km/h	4,8 s
Axle drive	both
Battery	90 kWh
Range	470 km
Charging 50 kW/h	270 km

VISITING CLIENTS EVEN IN OUR TIME OFF

When we can visit a client's operations and get information and interesting details directly from the source, we take our families and friends and set off on a trip of discovery. This time, we visited companies whose smooth and efficient warehouse operations are overseen by mySTOCK® software, namely Démos trade and MARLENKA international.



At Démos trade, we learned more about the logistics process in a fully automated warehouse with Kardex systems.



Recently, you and your families also had the opportunity to see the newly built refrigerated warehouse for processing products at MARLENKA and found out how their delicious honey treats are made. Naturally, you also got the chance to taste some of their goodies!



Getting to know clients in an environment other than ones and zeros is a valuable experience to us. We therefore look forward to our next adventure with another KVADOS client!

Logic, order and artificial intelligence for your warehouse



mySTOCK[®] WMS
KVADOS SOFTWARE

A comprehensive solution for managing and optimising warehouse logistics, processes and workers, with full mobile support.

mySTOCK.CZ